### CARL H. PAGE NOW SELLS JORDAN CAR

Noted Veteran Enthusiastic Over His New Acquisition Will Open Blg Showroom.

Carl H. Page, one of the outstanding sques in the automobile industry in the metropolitan district, has entered the retail selling field once more. Mr. page has become the metropolitan distributer for the Jordan car and will sarriy open salesrooms for the display of the complete Jordan line.

Page is so well known to the automobile outbile here that it hardly seems necessity.

Page is so well known to the automobile public here that it hardly seems necssary to give the details of his career.
He was for a number of years the
cyalmers distributer and built up a refiarkable business for this car. When
the Chalmers people bought him out
and established a branch, Page, by the
serms of his agreement with the Chalmers company, retired from business for
a number of months. Subsequently to
neck on the Mitchell line, and under hi
guidance the car become a v ry imporguidance the car became a v ry im-

ast factor not only in the metropolitanterritory but in New Jersey, part of the New England States, Pennsylvania, Maryland and Delaware.

It was Mr. Page who established for the Mitchell company the store on "Columbus Circle, facing south," which he designated "A Place in the Sun." This was in keeping with the striking adversising ideas which Mr. Page has used consistently throughout his merchandising career.

tag career.

Having firmly established the Mitchel' through branch offices which he operated in the various territories he controlled. Mr. Page withdrew from the handling of the retail end of the Mitchending of the retail end of the Mitchending of the retail end of the Mitchending himself entirely handling of the retail end of the Mitch-ell business, devoting himself entirely to the further development of the dealer organization which he had built up in his wholesale territory. He will con-tinue to look after the Mitchell wholebusiness in the territory from Al-a. Penn., to Worcester, Mass. r. Page announces that the supply of Jordan cars for this territory is lim-ted and that with the demand of deal-rs and the orders already in hand for

retail sales he and his associates are

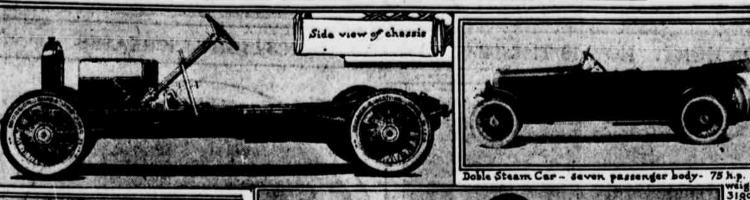


CARL H. PAGE.

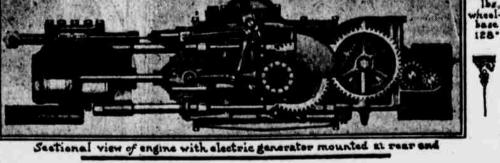
will receive. A recent trip to the fac-tory at Cleveland and an interview with Mr. Jordan enables Mr. Page to increase

The Jordan care that which was origin practice of the elements of traffic and the policy of the problem of regularity described with the same of the speciment of street traffic we must get jid and the policy of the problem of regularity described with the same of the collection of the elements of traffic and the policy of the problem of the collection of the elements of traffic and which was origin to the problem of regularity described with it seeds to handle a considerably greater number of Jordan (art is string) association—that of a true seed considerable comment through the problem of the policy of the problem of the proble

#### Efficiency and Economy Claimed for Doble Steam Car







A car which is sure as attract much increase at the Palace, not only be increase at the Palace, not only be increase at the Palace, not only be increased at the Palace, not only being the Palace, not

### LOCOMOBILE HAS UNUSUAL EXHIBIT

Will Show Fourteen Examples of Smart Bodies at Astor Salon.

The large exhibition of the Loco bile Company at the Astor Salon will be interesting because of the variety of the new conchwork styles. Fourteen ex-amples of smart bodies will be shown, mounted on the excellent Locomobile changes, the latest edition of which was specially designed and adapted to re-

specially designed and adapted to receive a fine custom made body.

Nearly a year ago this exhibition was
Jlanned, and the designs were prepared
by J. F. de Causse, manager of the custom studios, and executed by the leading
builders of Carrosserie. The result is a
really noteworthy collection of fine vehicles. There are sporting and roadster
types, convertible bodies, limousines,
sedans, landaulyts, coupes, smart disobiliteants for shopping and luxurious
coaches either for town or touring between urban and country estates. The
exhibition will be preserved intact until
spring, none of the cars being available spring, none of the cars being available for purchase until them, it is understood that the prices of Locomobile cars will extend from about \$5,000 to

One of the features of the Locomobile exhibit is the extent to which a new treatment called satin finish has been carried. Cars at present have either a glittering or a dull surface. Satin finish is something in between the two and very rich. There also seems to be a decided trend toward a low effect in the suspension of the body, as all of the Locomobiles are rather conspicuously low built. The running board level is much below the wheel centres. Entrance to the body is very samily accomplished. to the body is very easily accomplished ow cars are evidently going to be the

two admirable examples of the sportif." One is a canoe roads style originated in Paris by Hen style originated in Paris by Hen seen adequately expressed before in America, owing to extreme treatment. The appearance of this model is in good taste. The motif is indicated by the lines at the back similar to those of a form of little silver funnels. being a very agreeable harmony be-tween the color of the body and the deep azure of the satin finish leather uphol-stery. The other sporting design is a four passenger model, an arrangement in black and white and gray, the bal-ance of color giving it a lot of style. It

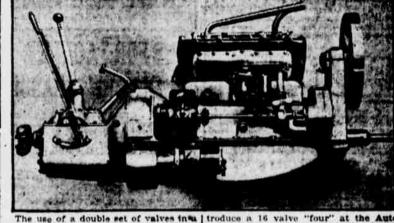
black. The light folding top is ophatically European in character.

The touring limousine, a partly convertible type first developed in America by the Locomobile custom department also will be exhibited. It is an interesting straight line study and effectively succeeds in making a large body seem much smaller than it really is. This is a creation in light and dark "biese," the interior very simply upholstered in an imported fabric toned perfectly with the outside painting. This luxurious coach is a companied by a car of similar character only of the completely convertible type, a semi-touring body painted in an especially composed green of an olive cast. The interior is upholstered in a beautiful green fabric.

The fifth feature of the achibit is an example of Locomobile coach work, at his striping being very delicate. The interior is upholstered in a beautiful green fabric.

The fifth feature of the achibit is an example of Locomobile coach work, at his striping being very delicate. The interior is arranged by the well known decorator, Miss Elisie de Wolfe, who has been retained exclusively by the Locomobile Company in revent years to advise in all enatters of style and taste in fine motor coach work. Then there will be two cars the bodies for which were designed and built by Holbrook & Co, and shown in the latter's space. One is a smart cabriolet of the collapsible twarlety painted in pungee brown and the interior treated in the attricted conventional manner. The other is a six parasenger touring body mounted on the interior treated in the strictest conventional manner. The other is a six parasenger touring body mounted on the interior treated in the strictest conventional manner. The other is a six parasenger touring body mounted on the interior treated in the strictest conventional manner. The other is a six parasenger touring body mounted on the interior treated in the strictest conventional manner. The other is a six parasenger sedan, silk green and primrose yellow. There is also a taking little open body

#### 16 Valve Four Cylinder White Motor.



troduce a 16 valve "four" at the Automobile Salon, claims that the double valve design produces a performance equal to that of any other type without adding to the number of cylinders. The season. The double valve system into volves a new principle in design, exemplifying the belief that the question of valve efficiency is more vital even than the number of cylinders.

The White Company, which will include a 16 valve "four" at the Automobile Salon, claims that the double valve design produces a performance equal to that of any other type without adding to the number of cylinders. The simplicity and compactness of this new type of engine. It is a high speed type of motor developing power far beyond its normal rating, and this, the company claims, is the result of higher valve efficiency.

#### URGES REGULATION OF PEDESTRIANS

President of A. A. A. Thinks This Would Eliminate Many Street Accidents.

trian and in less than 20 per cent, the blame attaches to the vehicle. This includes street cars, motor buses and all forms of street carriers. Limiting the report to accidents between automobiles and pedestrians, it is stated, from 92 to 95 per cent, are the fault of the pedestrians.

"What lessons are we to learn from "What lessons are we to learn from these facts" Vehicles—particularly motor vehicles—are now so regulated by law that any further attempt in that direction would not help matters. Personally I am convinced that we have so much law for the motorist that to make him as safe as he can be made as an element of street traffic we must get rid

# BE ENCOUR AGED

It Means Long Life to the Automobile Industry and Therefore Is Vital Issue.

Nassau Street, New York City.

to instil the charms of motor travel into humdrum lives of plain American citi-

UNIQUE DISPLAY OF BIDDLE. Breese and Montant. Robert P. Breese and Louis Montant

Robert P. Breese and Louis Montant, both prominent in automobile importing, have formed Breese-Montant Motors, Inc., for the New York sale of the Biddle car, made in Philiadelphia.

The Biddle follows foreign practice closely in its four cylinder engine four speed transmission, and the hand finishing, which is possible only where production is limited.

This industry has grown beyond all proceeding the tale of its progress is like a page from "The Arabian Nights". It has attracted to its progress of small investors who subsequently have been able to turn out cars on order over night; it has found ready sale for all of its products, good, had or indifferent. But the harvest cannot last forever. The supply will catch up with and exceed the demand. The overblown bubble is liable to burst and possible calamity will follow. All this is possible if conditions are permitted to continue as they now exist.

Happity there is a means of salvation if all motor interests would pause long to selze upon it. They cannot give back to the soil that which they have taken from it, but they can make that soil more steadily yielding by fertilization. As Mr. Hill advised the great farming community of this country to encourage the soil in the continuance of its production, so we do humbly beseech the great American motor industry to encourage and stimulate that soil from which springs the source of its production, so we do humbly beseech the great American motor industry to encourage and stimulate that soil from which springs the source of its prosperity.

That needed fertilization will come most surely, most swiftly, from the encourage and stimulate that soil from which springs the source of its prosperity.

That needed fertilization will come most surely, most swiftly, from the encourage and stimulate that soil from which springs the source of its prosperity.

That needed fertilization will come most surely, most swiftly, from the encourage and stimulate that soil from which springs the source of its prosperity, and they spring the source of its prosperity along the street of the motor industry to provide the series of the street of the stimulation of the grandest form of outdoor recreations of ar known of man. It is our duty to biaze the way for motor travel across this broad land to be street to put back into the soil some of the life he has abstracted from it.

In blazing the w

YOU CAN SAVE MONEY ON TIRES

if you read the

INSIDE STORY OF THOSE TIRES YOU SHOULD AVOID.

The Sun

has investigated the subject in the interests of car owners and will mail you, free of charge, a booklet covering the subject.

Send your name and address and the name of the

car you drive to Automobile Department, The Sun, 150

# **New Overland And Willys-Knight Prices**

Effective December 25th

**Country Club** \$750 Willys-Knight Coupe \$1650 **85-4 Touring Coupe** \$1250 85-4 Touring Sedan \$1450 **85-6 Touring Coupe** \$1385 85-6 Touring Sedan \$1585 Overland 1200 lb. Delivery Wagon \$850

Al Arices & o. b. Toledo

## Willys-Overland, Inc.

NEW YORK CITY SALESBOOMS: Breadway at 50th Street; Telephone Circle 1800. 149th Street and Courtlandt Avenue; Telephone Melrose 188. SERVICE STATION: 160th Street and Gerard Avenue Telephone Melrose 9991.

> YONKERS SALESBOOM: 17 South Broadway: Telephone Yonkers 5557. SERVICE STATION:

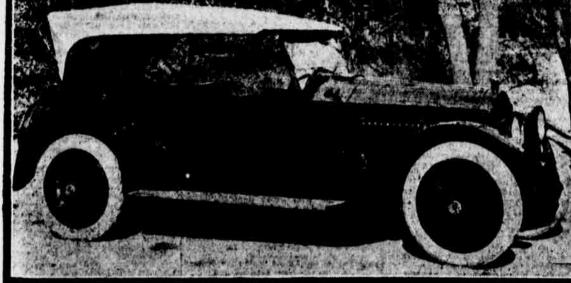
BROOKLYN SALESBOOM Fulton Street and Bedford Avenue; BERVICE STATION

> 761 Park Place; Telephone Decatur 2511 NEWARK SALKSBOOM: Telephone Mulberry 244

SERVICE STATION: 145-347 Central Avenue Telephone Mulberry 2444

Manufacturere of Willys-Knight and Overland Automobiles and Light Commercial Cars

#### This Packard Is a Wall Street Exhibit.



industry-this time into the very heart of the city's motor buying power-Wall Street. space in the City Investing Building Areade has just been taken by a most attractive Packard exbibit in the shape of a custom built four passenger runabout, mounted on the standard Twin Six charge of B. C. Helm of the local Packard sales organization.

this daring more of the Parkard Company is certain to be appreciated by downtown business men, and coming at this particular time, shows the shrowd business judgment which has made Packard a leader toto new Solds since the foundation of the automobile industry, for Wall Street is both

True to its tradition the Parkard Meter Car Company has blased a new way for the auto-